



# Peggy A. Rahe

Real Living Inc  
[www.PeggyRahe.com](http://www.PeggyRahe.com)  
[www.SeeHomesForSaleOnline.com](http://www.SeeHomesForSaleOnline.com)

(937) 361-9599

## Objective

To manage the details of the home sale and/or purchase that utilizes my years of experience in management, marketing and sales.

## Work History

Relocation management - organize home searches. I have managed details from the showing to the closing. I have maintain contact with all parties involved in the details to make sure everything is on track. Behind the scenes involvement once a contract is negotiated to assure a smooth closing so the closing may occur without incident

Once the closing has occurred I become a source often of community questions. To help individuals and Families take full advantage of the Southern Ohio areas, to accumulate themselves to a new area.

Understanding the stresses of relocation, the special requirements and the need to have full support at all times is paramount in helping as a full time, full service Realtor which a personal interest in making sure the transferee is satisfied with the home and the community

## State & Local Association Involvement

Technology Council, State of Ohio Realtors  
Grievance Committee, Dayton  
State & Local Code of Ethics & Arbitration  
Member Services Committee  
President WCR Realtors Dayton 2001-2002  
OAR Scholarship & Research Foundation Committee  
Appraisal Committee  
Communications Committee  
Legal Issues Forum  
MLS Forum - OAR  
Member Realtors Legislative Network  
Attend State and National Conventions  
MLS Committee - Technology research - Dayton

## Qualifications

Sales experience in real estate, ad specialty industry and wholesaling to retailers.

Manage all phases from marketing to customer contact to final closing and follow-up care resulting in repeat business.

Corporate Executive relocation programs. Working with Mead, NCR, ATT, Lexis-Nexis, General Motors, Kimberly, Iams, Wright Patt

95% Repeat business with customer base over past 13 years.

Customer Service - 98% satisfaction rating

## Education

1985- current Wright State University & Sinclair Community College continuing education in new home construction & real estate sales

1985 Licensed received in Ohio to practice real estate sales

1986 GRI Graduate of Real Estate Institute

1987 CRS Certified Residential Specialist in residential sales

1987 USAA, PHH Special Relocation Training

1990 Floyd Wickman Sweet Hogs Graduate

1996-1997 RCC Relocation Specialty Training

1986-2005 Extensive Computer Training Real Estate Software, Accounting, Word Process, Graphics, Marketing & Promotions, Contact Management, Customer Data Base

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## Awards Received

Keyes Gateway Sales Leader Club 1986-present  
Who's Who In American Women 1998  
Dayton Area Board of Realtors Sales Leader Club  
Ohio Association of Realtors Sales Leaders Award  
Monthly Sales Leader Club for Keyes Gateway  
Top 100 Sales Leaders in Dayton - 2500 members  
Keyes Gateway Circle of Excellence Club  
100% Customer Satisfaction Award Each Year  
Keyes Gateway Realtor Of The Year Company wide 1990  
Keyes Gateway Office Sales Leader various years  
Real Living Inc Bronze Sales Leader award 2002-2005

## Volunteer Experience

Children's Medical Center 15 years of fund raising for multi million dollar pledges for buildings, cat scanners etc. Held various board positions on secondary level.  
Adopt a school program through Board of Realtors

## Licenses/Certificates

Real Estate Sales in Ohio - Sales Associate  
Certificates of higher education in real estate in excess of 200 hours per year

## References

Upon request

## Specialties

Representing customers with special focus on out of town transfer Families requiring additional services to connect with the community in addition to managing the entire process from first customer contact to closing and follow-up managing all details in the absence of customers who are out of town.

Assisting families making a local move from home to home coordinating and offering years of experience to anticipate requirements

Mentor program - work with new Realtors training all facets of customer service

## Accreditation

Real Estate Broker is in the top 250 firms in US and I work as one of the top 5 sales agents within this firm.

CRS (Certified Residential Specialist) held by less than 2% of all Realtors in the US

## Computer Skills

ePRO designation—held by less than 1/2% of all Realtors—multi month training program designed for internet marketing specifically to assist home buyers/sellers

Extensive training, testing and final exam with passage allow the ePRO designation investing more than 6 months of intense study

## Hobbies

ATV riding \* Camping \* Roller skating \* boating \*Computer User Group Club \* Photography \*Dancing \* Travel \* Motor Cycle Club \*Networking